



**Job Title:** Business Development Representative (Commission-based)

**Company:** Concierge 4 B2B LLC

**Location:** Remote (Phoenix-Metro area), with occasional travel within the same demographic

**Compensation:** Commission-based only

**Overview:**

Concierge 4 B2B LLC is seeking a motivated and results-driven Business Development Representative to join our team on a commission-only basis. This role involves identifying potential clients interested in utilizing our recruiting services and sourcing qualified candidates through our vetted recruiting process. The successful candidate will earn commission based on the annual salary of hired candidates recommended by them.

**Responsibilities:**

- Identify and engage with companies interested in utilizing our recruiting services.
- Develop and maintain relationships with potential clients to understand their hiring needs.
- Present our recruiting services and value proposition to prospective clients.
- Collaborate with the recruiting team to identify and source qualified candidates.
- Recommend candidates to clients based on their requirements and preferences.
- Maintain a high level of integrity and professionalism in all interactions.
- Sign and adhere to a Non-Disclosure Agreement (NDA) representing Concierge 4 B2B LLC.
- Be willing to undergo background checks and routine drug tests if requested.
- Attend regular team meetings and training sessions as required.
- Provide regular updates on client interactions and progress to the management team.

**Requirements:**

- Bachelor's degree or higher in Business Management, Administration, Sales, Marketing, or equivalent.
- Proven years of experience in business development, sales, or related fields.
- Excellent communication and interpersonal skills.
- Ability to work independently and remotely.
- Must reside in the Phoenix-Metro area and be willing to travel within the same demographic.
- Must be results-driven and target-oriented.
- Demonstrated ability to meet and exceed sales targets.
- Regular performance reviews to ensure high levels of performance and meeting expectations.

**Benefits:**

- Commission-based compensation structure with unlimited earning potential.
- Opportunities for additional bonuses for other company services.
- Remote work flexibility.
- Health benefits provided after 30 days from hire.
- Mileage reimbursed at the state of Arizona mileage reimbursement percentage.
- Opportunities for professional growth and development.
- Supportive, small team environment.

**To Apply:** send resume with cover letter demonstrating ability to meet and exceed sales targets to: [hello@concierge4B2B.com](mailto:hello@concierge4B2B.com)